# EXECUTIVE EDUCATION

Drake University is the global home for a range of programs to transform leaders and optimize organizations

Leading Others 2026
Cohort 13





## LEADING OTHERS IS AN EXECUTIVE LEADERSHIP PROGRAM FOR PROFESSIONALS READY TO ACHIEVE NEW LEVELS OF PERFORMANCE.

#### **OBJECTIVE**

Drake University understands your time is important and finding the right professional program to fill your needs can be difficult. Leading Others course sequence walks you through leadership effectiveness as it relates to SELF, TEAM, and BUSINESS. Discover strengths and opportunities alongside Drake's faculty and executive coaches to streamline your leadership growth and development.

#### **PROGRAM OVERVIEW**

Drake University understands leader development is a critical step in developing an agile business able to compete in a constantly changing market. Leading Others is designed for mid-to senior-level leaders or those charged with creating organizational value. Encompassing nearly 100 hours of orchestrated learning, the Leading Others program is completed over the course of a year. Throughout the duration of the program, participants receive executive coaching from industry leaders in our apply as you learn model. As a participant in Leading Others, you will develop both an actionable leadership development plan, comprehensive business plan, and learn to leverage tools and techniques designed to strengthen areas of opportunity and key strengths.

Contact pamela.moore@drake.edu 515.271.2673



#### **GRADUATES**

Over **1000** executives from over **60** organizations have graduated from Drake University's **Leading Others** program.

### **PROGRAM BENEFITS**

- O Bring peer-level leaders together to support, collaborate, and network within and beyond the Leading Others program.
- Our proprietary Drake Leadership Success Profile (360) measures participants' leadership competencies with pre- and post-assessments.
- O Discover and enhance leadership strengths for higher levels of performance.
- O Create a personalized Leader Development Plan through one-on-one and group executive coaching.
- O Develop a three-year business plan, including new strategies for enhancing organizational performance.
- Drake facilitators, executive coaches, and cross-industry experts provide guidance and customized coaching throughout the experience.
- O Become part of Drake's executive programs outstanding alumni leaders.

"The skills,
experience,
professionalism
and passion of
everyone
involved with this
program has
been absolutely
exceptional."

TIFFANY TAUSCHECK PRESIDENT & CEO GREATER DES MOINES PARTNERSHIP



LEARN MORE AT drake.edu/execed 515-271-2673 pamela.moore@drake.edu |

## **Program Calendar 2026**

#### **Program Preparation**

#### **Leader Development**

SELF + TEAM + BUSINESS + COACHING

#### **Execution and Coaching**

February 2, 2026 Welcome event No formal class

0

April 7, 8, 9 In-person class

0

May 13, 14 In-person class June 9, 10, 11 In-person class

0

September 17 Half-day, in-person class

0

February 25, 2027 Graduation

#### Self

- Identify your strengths and opportunities through your Drake 360
   Leadership Success Profile results
- Evaluate your personal leadership style and articulate your Leadership Brand
- Develop a personalized and implementable Leader Development
   Plan with associated objectives, key results, and tactics

#### Team

- Evaluate your own communication practices and discover strategies to improve team performance
- Explore tools you can use to emphasize continuous learning for you and your team
- Utilize the Leadership Performance Model (LPM) to build an effective environment for your team and/or diagnose the cause of team performance issues in order to adapt your environments

### Additional Executive Coaching

**Program Includes** 

Individual & Group

Coaching Sessions

throughout the program

**Executive Coaching Team** 

For those who wish to continue their professional development over and beyond the duration of the program, our executive coaches are available for additional coaching sessions.

#### **Business**

- Learn how to drive strategy and decision-making
- Identify performance gaps and strategic opportunities
- Create a three-year business plan for your function
- Receive valuable insights by presenting your business plan to the Dolphin Tank - a group of experienced executives

#### **Executive Coaching**

- Gain outside perspective in your professional growth and leadership development through a combination of one-on-one and group coaching sessions throughout the program
- O Identify efficiencies to reach leadership potential

## **Executive Delivery Team**

#### **EXECUTIVE FACULTY**



#### **KRISTIN ECONOMOS, M.ED**

**Drake University** 

Kristin Economos serves as the Senior Director of the Adams Leadership Institute at Drake University; an undergraduate leadership program designed to train students in self-awareness, communication, and perspective-taking. She is also the owner and founder of the Life Skills Launch; a consulting business that equips young professionals with skills for the launch to adulthood. Prior to her current roles, Kristin earned her bachelor's and master's degrees from lowa State University and brings 15 years of professional experience in leadership development, college teaching, and curriculum design. In her free time, she works towards her annual 30x30 project - a personal goal to read 30 books a year, each year of her thirties.



#### JEFF KAPPEN, PH.D.

**Drake University** 

Jeffrey A. Kappen is an Associate Professor of Management and International Business at Drake University. He has served as a lead facilitator for leadership programs offered through Drake Executive Education since 2018. His research focuses on the impact of socio-cultural differences on organizations including the formation of new transnational partnerships, social perceptions of sustainability, and linguistic diversity in the workforce. In 2022, he published his first best seller *Am I Doing this Right? Foundations for a Successful Life and Fulfilling Career* with Tony Thelen and Matthew Mitchell. A founding partner at Baton Global, Jeff has twenty years of experience working with companies from start-ups to the Fortune 250, including over three years in Europe and South America. He holds degrees with honors in International Relations, French, and Russian from Beloit College, an MBA in International Marketing from the University of Wisconsin, and a PhD in Management from the University of Massachusetts.



#### MATTHEW MITCHELL, PH.D.

**Drake University** 

Matthew Mitchell PhD is an Associate Professor of International Business and Strategy. Management and Communications, Dr. Mitchell's research and teaching is focused on executive leadership development, risk management and international management. Dr. Mitchell has lived and worked in more than 75 countries, consulting Fortune 500 companies and governments on global business strategy. He is Drake's Madelyn Levitt Teacher of the Year, and is Fellow of the Royal Society for the Encouragement of Arts, Manufacturers, and Commerce. BA and MBA, Rollins College; PhD in International Business, University of South Carolina.

#### **EXECUTIVE COACHES**



**HOLLY M. DIERKS**VP of HR, John Deere, Retired



JENNIFER BRYANT
Founder, Human Pivot
Consulting, LLC





#### JULIE MCCARTY

VP of HR, Global Atlantic Financial Company, Retired

#### **PHIL TUNING**

Executive Partner, William & Mary, Raymond School of Business. President, John Deere Financial Canada, Retired

#### **AMY WILLIAMS**

Owner, Amy Williams, LLC Executive HR Consultant

## **Executive Coaching**

## LET DRAKE'S EXECUTIVE COACHES BUILD ON YOUR LEADERSHIP FOUNDATION AND TAKE IT TO THE NEXT LEVEL.

Drake University's executive coaches are recognized leaders in their own organizations and hold nationally accredited executive coaching credentials. Our coaches provide support, inspiration, experience, and guidance walking alongside as you develop your leader development plan and business plan. Leverage their expertise and outside perspective in both group and individual coaching sessions throughout your 12-month experience.

#### **GROUP COACHING**

Small group coaching is designed to expand your peer professional network by encouraging support, insight, and critical thinking. Cross-industry participants bring their experiences to enhance the coursework and guide others on their leadership journey. This small group is lead by an executive coach to enhance leader development.

#### INDIVIDUAL COACHING

Each participant is paired with a dedicated executive coach who is focused on you. Drake's Leadership Success Profile (360) provides a starting point for personal and professional development. Over the course of 7 individual sessions, the 360 results guide discussions, evaluating your strengths and opportunities. Coaches provide insight and actionable steps to challenge and enhance your unique self in leader development.

"AS A COACH IN
THE LEADING
OTHERS
PROGRAM, I
ENJOY
PARTNERING WITH
YOU AND
PROVIDING
SUPPORT AS YOU
FOCUS ON YOUR
GROWTH AS A
LEADER."

- Phil Tuning Drake Executive Coach





#### WHY DRAKE EXECUTIVE EDUCATION?

Drake University is recognized as one of the finest institutions of higher learning, recently identified by *Forbes* as "the fastest-rising private university in the United States in college rankings."

Under the guidance of an experienced leadership team, Drake University provides an exceptional learning environment that prepares individuals for meaningful personal lives, professional accomplishments, and responsible global citizenship.

This academic know-how and international culture are also reflected in Drake University's Zimpleman College of Business. Whether you are looking to grow your leaders' specific skill sets or want to position your organization for success in the global economy, Drake has an executive education program to meet your objectives.



10 Cohorts of Leading Others Graduates creates a high achieving, cross-industry professional network in the Des Moines area.

#### WORLD CLASS LOYALTY

Our Leading Others Program has successfully achieved world-class loyalty and satisfaction scores from executive alumni surveys, showcasing an increase in revenue and team engagement.



Participants experienced **50**percent increase in promotion
rates and 70 percent in increased
executive responsibilities as a result
of engagement in the Leading
Others program.



## **Testimonials**



"The Leading Others program has introduced me to a process of developing myself and team members in a constructive and productive method that I believe all employers should implement. The program helped me to rethink leadership development, and gave me the practical tools to enhance my personal success and my organization's mission."

GEORGIA VAN GUNDY
DEPUTY DIRECTOR
IOWA WORKFORCE DEVEOPMENT



"This was a truly world class executive leadership experience! The instructors and the curriculum have given me a practical roadmap of how to increase my effectiveness in my organization. I also appreciated the opportunity to network with a group of highly talented peers across many diverse industries."

BETH NIGUT
EXECUTIVE VICE PRESIDENT
EMC INSURANCE



"The Leading Others program gave me a detailed, practical, and easy-to-understand roadmap to help me move from good to outstanding leadership, as well as tools and templates I can apply immediately to my leadership capabilities."

PATRICK HEASTON, STRATEGIC CREDIT RELATIONSHIP MANAGER, IOHN DEERE FINANCIAL



"Leading Others is way more than just a leadership course — it's a Master class in Leadership. The curriculum and the individual coaching empowered me to tailor my business plan, merging my personal leadership development with outcomes for my organization."

KELLAN LONGENECKER IOWA PLANT MANAGER, GENERAL MILLS

#### **ENROLLMENT FEES**

\$12,499

#### **FEES INCLUDE:**

- 360 performance review (pre-test and post-test)
- Tuition
- Executive Coaching Sessions (Individual & Group)
- All educational materials

#### **EARLY BIRD DISCOUNT**

**SAVE \$750** if application received by December 15, 2025

#### **APPLICATION DEADLINE**

January 15, 2026

Optional: Additional Executive Coaching **\$1800 for 6 hours** 

#### **6 GRADUATE CREDIT HOURS**

Leading Others satisfies six (6) credit hours in the Drake University Master of Business Administration (MBA) and Master of Science in Leadership (MSL) for those who have graduated from the Drake University Executive Education Leading Others Program in the past five years. Talk with your advisor to learn more about how you can get started pn your Master's degree today.

#### REGISTER

drake.edu/execed



#### THE FORMAT

The program combines a unique opportunity to maximize learning and development while minimizing time away from the office. Through a combination of executive coaching and interactive classroom sessions, you will move through a strategically guided curriculum while exploring and applying program components of SELF, TEAM, BUSINESS.

#### **CUSTOM PACKAGES**

Drake works with organizations across the Midwest to bring a customized Leading Others Program to you. Please reach out to Angela Gallagher for more details.

angela.gallagher@drake.edu







REGISTER AT: drake.edu/ExecEd

#### **Contact Drake University**

Angela Gallagher, MBA
Director, Executive Education
Zimpleman College of Business
angela.gallagher@drake.edu
515-271-2438

Pamela Moore, MBA Program Manager Zimpleman College of Business pamela.moore@drake.edu 515-271-2673